



**2022 - 2023 FYE Budget Summary**  
**Projected Fee Increase: 3.7%**  
**Combined Core & Subscription Program Budget**

|                                           | Approved<br>FY22 | Projected<br>FY22 | Proposed<br>FY23 | Change from<br>Prior Year | Comments                                                                                                                                                                 |
|-------------------------------------------|------------------|-------------------|------------------|---------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Revenues</b>                           |                  |                   |                  |                           |                                                                                                                                                                          |
| Dues                                      | \$ 1,053,470     | \$ 1,051,442      | \$ 1,126,909     | \$ 75,467                 | 3.7% rate increase; new dues structure adopted in FY2022 includes new members                                                                                            |
| SGA Service Fee                           | \$ 794,363       | \$ 633,937        | \$ 857,842       | \$ 223,905                | Based upon shared costs and additional SGA position                                                                                                                      |
| Other                                     | \$ 29,400        | \$ 17,580         | \$ 20,300        | \$ 2,720                  | Interest, holiday social, other reimbursements                                                                                                                           |
| Subscription Program                      | \$ 405,979       | \$ 403,001        | \$ 615,474       | \$ 212,473                | Water Efficiency Program, Major Projects/Resilience Program, Regional Water Bank, Prop 84, Prop 1 IRWM, 2014 Drought, 2021 Urban Drought, water transfers and WEP grants |
| <b>Total Revenues</b>                     | \$ 2,283,212     | \$ 2,105,960      | \$ 2,620,525     | \$ 514,565                |                                                                                                                                                                          |
| <b>Expenses</b>                           |                  |                   |                  |                           |                                                                                                                                                                          |
| Staff and Benefits                        | \$ 1,849,767     | \$ 1,673,396      | \$ 2,036,013     | \$ 362,617                | All staff costs, including additional pension plan liability payment                                                                                                     |
| Office                                    | \$ 213,314       | \$ 180,074        | \$ 178,200       | \$ (1,874)                | General 3% cost increases assumed and some specific cost increases                                                                                                       |
| Professional Fees                         | \$ 451,350       | \$ 407,920        | \$ 488,700       | \$ 80,780                 | Audit, PR, accounting, legal, actuary, human resources, water advocacy                                                                                                   |
| Other expenses                            | \$ 10,000        | \$ -              | \$ 20,000        | \$ 20,000                 | Office equipment                                                                                                                                                         |
| Core Project Expenses                     | \$ 35,000        | \$ 25,000         | \$ 40,000        | \$ 15,000                 | IRWM and Powerhouse Science Center                                                                                                                                       |
| <b>Total Expenses</b>                     | \$ 2,559,431     | \$ 2,286,390      | \$ 2,762,913     | \$ 476,523                |                                                                                                                                                                          |
| <b>Revenues net of Expenses</b>           | \$ (276,219)     | \$ (180,430)      | \$ (142,388)     | \$ 38,042                 |                                                                                                                                                                          |
| <b>Cash, beginning</b>                    | \$ 2,051,233     | \$ 2,330,200      | \$ 2,149,770     | \$ (180,430)              |                                                                                                                                                                          |
| Source (Use) of Funds                     | \$ (276,219)     | \$ (180,430)      | \$ (142,388)     | \$ 38,042                 |                                                                                                                                                                          |
| <b>Cash, ending</b>                       | \$ 1,775,014     | \$ 2,149,770      | \$ 2,007,382     | \$ (142,388)              |                                                                                                                                                                          |
|                                           |                  |                   |                  |                           | Increase (decrease)<br>in Cash                                                                                                                                           |
| <b>DESIGNATIONS/RESTRICTIONS/ADVANCES</b> |                  |                   |                  |                           |                                                                                                                                                                          |
| <i>Designations</i>                       |                  |                   |                  |                           |                                                                                                                                                                          |
| Operating Fund                            | \$ 663,193       | \$ 707,166        | \$ 729,271       | \$ 22,105                 |                                                                                                                                                                          |
| Membership Dues Fund                      | \$ 157,100       | \$ 156,800        | \$ 168,100       | \$ 11,300                 |                                                                                                                                                                          |
| Subscription Program Stabilization        | \$ 21,354        | \$ 32,906         | \$ 52,357        | \$ 19,452                 |                                                                                                                                                                          |
| Powerhouse Science Center                 | \$ 111,053       | \$ 180,000        | \$ 155,000       | \$ (25,000)               |                                                                                                                                                                          |
| Office Relocation                         | \$ 20,000        | \$ 20,000         | \$ -             | \$ (20,000)               |                                                                                                                                                                          |
| RWA Restricted Program/Advances           | \$ 246,000       | \$ 246,000        | \$ 346,000       | \$ 100,000                |                                                                                                                                                                          |
| WEP Restricted Program/Advances           | \$ 551,333       | \$ 806,898        | \$ 556,654       | \$ (250,244)              |                                                                                                                                                                          |
| Non-designated cash                       | \$ 4,981         | \$ -              | \$ -             | \$ -                      |                                                                                                                                                                          |
| <b>Subtotal core cash</b>                 | \$ 1,775,014     | \$ 2,149,770      | \$ 2,007,382     | \$ (142,387)              |                                                                                                                                                                          |
| No. of months cash pays for operations    | <u>4.6</u>       | <u>5.2</u>        | <u>4.7</u>       |                           |                                                                                                                                                                          |



## 2022 - 2023 FYE Budget Summary

Projected Fee Increase 3.7%

### Major Assumptions - Combined Core & Subscription Program Budget

#### Revenues

- 1) Fee Increase on General Dues - see attachment for fees by agency. 3.7%
- 2) SGA Service Fees represents 50% cost sharing excluding staffing allocated to WEP, Major projects/Resilience, 90% of legislative program manager, 80% of the Project Assistant, and RWA only costs.
- 3) WEP represents approximately 8% towards Core operations which provides for WEP Manager, 60% of the Project Assistant, and admin support.
- 4) Subscription Program/Grants - Staff Reimbursements which contribute approximately \$50,000 towards Core operations and represent fees earned by RWA for providing staff consulting services and allocated office costs to the subscription programs. These revenues come from Regional Water Bank Prop 84, Prop 1, Drought grants, USBR Interties, water transfers and WEP grants. These subscription based programs are subject to approval by the program participants. Pass thru revenues and expenses are included for total cash flow estimate purposes.
- 5) Subscription Program revenues for Major Projects/Resilience programs support the Strategic Affairs Manager position and allocated program costs.
- 6) Adopting the fiscal year 2022-2023 budget does not approve any of the subscription based programs.

#### Expenses

- 1) Staffing costs include the WEP, Major Projects/Resilience, and SGA program staff.
- 2) Staff is allocated 50/50 to SGA and RWA, excluding the WEP Manager, Manager of Strategic Affairs, the Project Assistant and water advocacy staff. The Project Assistant splits time between SGA, WEP and RWA subscription projects. With the addition of a Program Manager for SGA and SGA's 10% contribution towards RWA's Legislative Manager position, RWA has 5.7 FTEs and SGA has 3.3 FTEs.
- 3) Staffing costs are projected within the salary ranges in accordance with RWA policy. Since FY19, employees pay their entire employee PERS cost.
- 4) Staffing expenses include additional annual payments to pay the unfunded PERS pension liability over a four year period.
- 5) For FY23, the WEP will receive a 20% Core transfer of the WEP manager and office expense to offset time spent on non-WEP related activities.
- 6) Office costs generally assume a maximum of 3% increases unless specific increases have been identified, such as the office lease.
- 7) Professional fees include audit, actuarial, PR, accounting, legal, human resources, regional water issues and general consulting.
- 8) Other includes office furniture and computer equipment purchases.
- 9) Core Project Expenses includes Powerhouse Science Center expense and IRWM placeholder for consulting fees.
- 10) Subscription Pass Thru represents the direct consulting and expenses for these subscription programs as well as the staff and office costs for these programs. Costs have been included in the program budget only to show the cash flow effect on these programs but removed from the Summary Table



## 2022 - 2023 FYE Budget Summary

Projected Fee Increase 3.7%

Major Assumptions - Combined Core & Subscription Program Budget

### Revenues in excess of Expenses//Expenses in excess of Revenues

- 1) Core expenses are expected to exceed revenues by approximately \$142,388. The difference will be paid from the Powerhouse Science Center Fund at \$25,000 with the remainder being paid from prior year savings.
- 2) The WEP program projects expenses in excess of revenues by approximately \$8,244. The difference will be paid from WEP reserves.

### Designations/Restrictions

- 1) The Operating fund is projected to be 4.7 months at the end of FY2023 with a 3.7% increase
- 2) In FY21/22, a designation has been set aside for a possible office relocation in FY22/23.
- 3) The designations and restrictions are broken out by type and subtotaled by core and subscription services. The total change in cash from Projected FY21/22 to Proposed FY22/23 by subtotal reflect the departmental effect on each designation and restriction group.
- 4) Unrestricted cash is the remaining balance after all restricted and designated funds have been made. For the most part, this amount represents the residual amount leftover after rounding the Operation fund to the nearest tenth.

### FY24 and beyond

- 1) RWA dues have been projected at 4.5%. These estimates assume approx. \$50,000 annual staff reimbursements from program/grants which can fluctuate from year to year.
- 2) The unfunded pension plan liability additional annual payments is based upon RWA's policy. These annual payments can expect to fluctuate significantly, positive or negative, due to the shorter time frame for paying down this liability.
- 3) RWA can expect to incur additional integrated water management costs which are forecasted to be approximately \$15K per year.
- 4) The budget assumes that the current membership remains stable.
- 5) Budget estimated numbers are based on current information. Therefore, budget results cannot be assured.

% increase in fees:

3.7%

4.5%

4.5%

**RWA PROPOSED FY2022-2023 BUDGET PROJECTION**

**2-Year Projection**

|                                                  | <b>RWA<br/>FY 22<br/>Approved<br/>Budget</b> | <b>RWA<br/>Total<br/>FY 22<br/>Projected</b> | <b>RWA<br/>FY 23<br/>Proposed<br/>Budget</b> | <b>RWA<br/>Projected<br/>FY 24<br/>Budget</b> | <b>RWA<br/>Projected<br/>FY 25<br/>Budget</b> | <b>Notes</b>                                                          |
|--------------------------------------------------|----------------------------------------------|----------------------------------------------|----------------------------------------------|-----------------------------------------------|-----------------------------------------------|-----------------------------------------------------------------------|
| <b>ANNUAL REVENUES</b>                           |                                              |                                              |                                              |                                               |                                               |                                                                       |
| <b>OPERATING REVENUES</b>                        |                                              |                                              |                                              |                                               |                                               |                                                                       |
| General Assessments/Dues                         | \$ 989,826                                   | \$ 985,598                                   | \$ 1,052,415                                 | \$ 1,109,250                                  | \$ 1,171,300                                  | Assumes a 3.7% increase in RWA general fees + 1 new member            |
| Associate Membership Dues                        | \$ 57,644                                    | \$ 59,844                                    | \$ 68,494                                    | \$ 73,576                                     | \$ 79,887                                     | There are five associate members + 1 new member                       |
| Affiliate Membership Dues                        | \$ 6,000                                     | \$ 6,000                                     | \$ 6,000                                     | \$ 6,000                                      | \$ 6,000                                      | There are eight affiliate members.                                    |
| SGA Service Agreement Fee                        | \$ 794,363                                   | \$ 633,937                                   | \$ 857,842                                   | \$ 907,038                                    | \$ 947,503                                    | Fees from Sacramento Groundwater Authority (SGA)                      |
| WEP Subscription Program                         | \$ 213,538                                   | \$ 246,405                                   | \$ 208,574                                   | \$ 216,917                                    | \$ 225,594                                    | Fees from Water Efficiency Program                                    |
| Subscription Program/Grant - Staff Reimbursement | \$ 109,791                                   | \$ 73,946                                    | \$ 91,900                                    | \$ 44,580                                     | \$ 50,000                                     | Staff time reimbursements from Program Budget                         |
| Subscription Program - Major Projects/Resilience | \$ 82,650                                    | \$ 82,650                                    | \$ 315,000                                   | \$ 319,500                                    | \$ 330,000                                    | Fees supporting Manager of Strategic Affairs costs                    |
| Misc. Revenues                                   | \$ 8,200                                     | \$ 5,580                                     | \$ 7,800                                     | \$ 8,200                                      | \$ 8,600                                      | Holiday Social payments and cash discounts                            |
| Interest Income                                  | \$ 21,200                                    | \$ 12,000                                    | \$ 12,500                                    | \$ 14,500                                     | \$ 15,000                                     | RWA Local Agency Investment Fund (LAIF) account                       |
| <b>TOTAL REVENUE</b>                             | <b>\$ 2,283,212</b>                          | <b>\$ 2,105,960</b>                          | <b>\$ 2,620,525</b>                          | <b>\$ 2,699,561</b>                           | <b>\$ 2,833,884</b>                           |                                                                       |
| <b>ANNUAL EXPENSES</b>                           |                                              |                                              |                                              |                                               |                                               |                                                                       |
| <b>STAFF EXPENSES (General):</b>                 |                                              |                                              |                                              |                                               |                                               |                                                                       |
| Staff Salaries/Wages - 100%                      | \$ 1,229,339                                 | \$ 1,158,024                                 | \$ 1,426,985                                 | \$ 1,504,303                                  | \$ 1,578,597                                  | For nine full time positions (RWA 5.7 FTE; SGA 3.3 FTE)               |
| Benefits                                         | \$ 432,931                                   | \$ 352,030                                   | \$ 404,469                                   | \$ 436,236                                    | \$ 454,475                                    | PERS, medical, vision, dental, disability, OPEB and workers' comp     |
| Pension Plan Unfunded Liability                  | \$ 36,700                                    | \$ 36,700                                    | \$ 36,700                                    | \$ 36,700                                     | \$ 36,700                                     | Installment payment; unfunded pension liability divided by four years |
| Payroll Taxes                                    | \$ 98,347                                    | \$ 92,642                                    | \$ 114,159                                   | \$ 120,344                                    | \$ 126,288                                    | Payroll taxes for nine staff members                                  |
| Travel/Meals/Conferences                         | \$ 42,450                                    | \$ 30,000                                    | \$ 43,700                                    | \$ 45,000                                     | \$ 46,300                                     | Travel and Conferences                                                |
| Professional Development/Training                | \$ 10,000                                    | \$ 4,000                                     | \$ 10,000                                    | \$ 10,500                                     | \$ 11,000                                     | License renewals, training and professional development classes       |
| <b>TOTAL GENERAL STAFF EXPENSES</b>              | <b>\$ 1,849,767</b>                          | <b>\$ 1,673,396</b>                          | <b>\$ 2,036,013</b>                          | <b>\$ 2,153,083</b>                           | <b>\$ 2,253,360</b>                           |                                                                       |
| <b>OFFICE EXPENSES:</b>                          |                                              |                                              |                                              |                                               |                                               |                                                                       |
| Rent & Utilities Contract                        | \$ 52,000                                    | \$ 35,600                                    | \$ 35,600                                    | \$ 57,200                                     | \$ 57,200                                     | Office lease at \$1.10 per sq/ft. Current lease expires in 08/2023    |
| General Liability Insurance                      | \$ 33,000                                    | \$ 32,000                                    | \$ 33,000                                    | \$ 39,150                                     | \$ 40,325                                     | Property, Liability, and Auto through ACWA JPIA                       |
| Office Maintenance                               | \$ 800                                       | \$ 2,750                                     | \$ 1,000                                     | \$ 1,000                                      | \$ 1,000                                      | Office maintenance as needed                                          |
| Postage and Postal Meter                         | \$ 3,400                                     | \$ 1,200                                     | \$ 3,600                                     | \$ 3,800                                      | \$ 4,000                                      | Cost of meter rental and postage                                      |
| Internet/web hosting                             | \$ 10,000                                    | \$ 9,000                                     | \$ 10,000                                    | \$ 10,000                                     | \$ 10,000                                     | Conference call service, web hosting, and internet service costs      |
| Meetings & RWA 20th Anniversary                  | \$ 38,214                                    | \$ 45,124                                    | \$ 14,000                                    | \$ 14,250                                     | \$ 14,500                                     | Meeting charges including food/refreshments incl. Holiday Social      |
| Printing/Supplies                                | \$ 23,900                                    | \$ 5,000                                     | \$ 23,000                                    | \$ 24,000                                     | \$ 25,000                                     | Printing, copier maintenance and lease costs, associated supplies     |
| Dues, Subscriptions and Sponsorships             | \$ 25,000                                    | \$ 23,500                                    | \$ 25,000                                    | \$ 25,750                                     | \$ 26,525                                     | ACWA, AWWA, CSDA, PPIC, Sac Metro Chamber, WEF, etc.                  |
| Computer hardware/software                       | \$ 6,000                                     | \$ 5,600                                     | \$ 6,000                                     | \$ 6,200                                      | \$ 6,500                                      | Acquisition of new and replacement hardware/software                  |
| Computer maintenance                             | \$ 21,000                                    | \$ 20,300                                    | \$ 27,000                                    | \$ 27,000                                     | \$ 27,000                                     | Phone and computer maintenance and consulting service                 |
| <b>TOTAL OFFICE EXPENSE</b>                      | <b>\$ 213,314</b>                            | <b>\$ 180,074</b>                            | <b>\$ 178,200</b>                            | <b>\$ 208,350</b>                             | <b>\$ 212,050</b>                             |                                                                       |
| <b>PROFESSIONAL FEES</b>                         |                                              |                                              |                                              |                                               |                                               |                                                                       |
| RWA Legal                                        | \$ 72,250                                    | \$ 54,000                                    | \$ 75,000                                    | \$ 78,750                                     | \$ 82,000                                     | Legal expenses in support of RWA activities                           |
| RWA/SGA Audit                                    | \$ 28,700                                    | \$ 29,220                                    | \$ 30,800                                    | \$ 40,000                                     | \$ 40,000                                     | Audit fees are set by the awarded proposal thru FY2023                |
| ADP Payroll Services/banking                     | \$ 3,400                                     | \$ 3,200                                     | \$ 3,600                                     | \$ 3,800                                      | \$ 4,000                                      | Payroll service costs for nine staff and banking fees                 |
| RWA Lobbyist Services                            | \$ 125,000                                   | \$ 120,000                                   | \$ 125,000                                   | \$ 127,500                                    | \$ 130,000                                    | Lobbying Services for RWA Core Membership                             |

% increase in fees:

3.7%

4.5%

4.5%

**RWA PROPOSED FY2022-2023 BUDGET PROJECTION**

**2-Year Projection**

|                                                         | RWA<br>FY 22<br>Approved<br>Budget | RWA<br>Total<br>FY 22<br>Projected | RWA<br>FY 23<br>Proposed<br>Budget | RWA<br>Projected<br>FY 24<br>Budget | RWA<br>Projected<br>FY 25<br>Budget | Notes                                                                    |
|---------------------------------------------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------------|-------------------------------------|--------------------------------------------------------------------------|
| RWA Public Outreach Services                            | \$ 120,000                         | \$ 120,000                         | \$ 130,000                         | \$ 132,000                          | \$ 135,000                          | Communication consultant expense for RWA Core Membership                 |
| Budget/Audit Support Services                           | \$ 65,000                          | \$ 47,000                          | \$ 67,600                          | \$ 68,000                           | \$ 68,500                           | Accounting consultant to support annual financial audit (shared expense) |
| Actuarial Services                                      | \$ 8,500                           | \$ 8,500                           | \$ 4,200                           | \$ 8,900                            | \$ 4,500                            | Actuary consultant to produce biennial forecasts (shared expense)        |
| Human Resources Services                                | \$ 5,000                           | \$ 5,000                           | \$ 12,500                          | \$ 15,000                           | \$ 15,000                           | Expense for recruitments, onboarding, and guidance (shared expense)      |
| Salary Survey                                           | \$ -                               | \$ 15,000                          | \$ 15,000                          | \$ -                                | \$ -                                | 5-Year Salary Survey (shared expense straddles over two fiscal years)    |
| General Consulting Services                             | \$ 23,500                          | \$ 6,000                           | \$ 25,000                          | \$ 26,000                           | \$ 27,000                           | For response and as needed service requests (shared expense)             |
| <b>TOTAL PROFESSIONAL FEES</b>                          | <b>\$ 451,350</b>                  | <b>\$ 407,920</b>                  | <b>\$ 488,700</b>                  | <b>\$ 499,950</b>                   | <b>\$ 506,000</b>                   |                                                                          |
| <b>OTHER EXPENSES</b>                                   |                                    |                                    |                                    |                                     |                                     |                                                                          |
| Office furniture & Fixed Assets - Net                   | \$ 10,000                          | \$ -                               | \$ -                               | \$ 10,000                           | \$ 3,750                            | Furniture and Office Equipment                                           |
| Office Move                                             | \$ -                               |                                    | \$ 20,000                          | \$ 20,000                           | \$ -                                | Amount for Office Move (50% to be SGA reimbursed)                        |
| New Server                                              |                                    | \$ -                               | \$ -                               |                                     | \$ 15,000                           | Server Replacement per Fixed Asset Policy                                |
| <b>TOTAL Other Expenses</b>                             | <b>\$ 10,000</b>                   | <b>\$ -</b>                        | <b>\$ 20,000</b>                   | <b>\$ 30,000</b>                    | <b>\$ 18,750</b>                    |                                                                          |
| <b>CORE PROJECT EXPENSES</b>                            |                                    |                                    |                                    |                                     |                                     |                                                                          |
| IRWM                                                    | \$ 10,000                          | \$ -                               | \$ 15,000                          | \$ 15,000                           | \$ 15,000                           | Optisystem upgrade and IRWM unplanned costs                              |
| Powerhouse Science Center                               | \$ 25,000                          | \$ 25,000                          | \$ 25,000                          | \$ 25,000                           | \$ 25,000                           | Annual payment Powerhouse Science Center exhibit at MOSAC                |
| <b>Total Core Project Expenses</b>                      | <b>\$ 35,000</b>                   | <b>\$ 25,000</b>                   | <b>\$ 40,000</b>                   | <b>\$ 40,000</b>                    | <b>\$ 40,000</b>                    |                                                                          |
| <b>TOTAL EXPENSES</b>                                   | <b>\$ 2,559,431</b>                | <b>\$ 2,286,390</b>                | <b>\$ 2,762,913</b>                | <b>\$ 2,931,383</b>                 | <b>\$ 3,030,159</b>                 |                                                                          |
| <b>Net Income (Loss) - Total</b>                        | <b>\$ (276,219)</b>                | <b>\$ (180,430)</b>                | <b>\$ (142,388)</b>                | <b>\$ (231,822)</b>                 | <b>\$ (196,275)</b>                 | Difference between total funds received versus total expenses            |
| <b>CALCULATED CASH RESERVES</b>                         |                                    |                                    |                                    |                                     |                                     |                                                                          |
| <b>CASH available, Beginning</b>                        | <b>\$ 2,051,233</b>                | <b>\$ 2,330,200</b>                | <b>\$ 2,149,770</b>                | <b>\$ 2,007,382</b>                 | <b>\$ 1,775,560</b>                 | Beginning balance from FY21 Annual Financial Statement                   |
| <b>SOURCE (USE) OF FUNDS</b>                            | <b>\$ (276,219)</b>                | <b>\$ (180,430)</b>                | <b>\$ (142,388)</b>                | <b>\$ (231,822)</b>                 | <b>\$ (196,275)</b>                 | Roll forward based on projected cash and future expenditures             |
| <b>CASH available, Ending</b>                           | <b>\$ 1,775,014</b>                | <b>\$ 2,149,770</b>                | <b>\$ 2,007,382</b>                | <b>\$ 1,775,560</b>                 | <b>\$ 1,579,285</b>                 | RWA's estimated year ending cash balance                                 |
| <b>DESIGNATIONS</b>                                     |                                    |                                    |                                    |                                     |                                     |                                                                          |
| <b>Operating Fund (4 to 6 months)</b>                   | <b>\$ 663,193</b>                  | <b>\$ 707,166</b>                  | <b>\$ 729,271</b>                  | <b>\$ 717,397</b>                   | <b>\$ 691,079</b>                   | RWA Designations are set per RWA Policy 500.1                            |
| <b>Membership Dues Stabilization @ 15%</b>              | <b>\$ 157,100</b>                  | <b>\$ 156,800</b>                  | <b>\$ 168,100</b>                  | <b>\$ 177,424</b>                   | <b>\$ 186,077</b>                   | RWA Designations are set per RWA Policy 500.1                            |
| <b>Subscription Progr. Stabilization @ 10%</b>          | <b>\$ 21,354</b>                   | <b>\$ 32,906</b>                   | <b>\$ 52,357</b>                   | <b>\$ 53,642</b>                    | <b>\$ 55,559</b>                    | RWA Designations are set per RWA Policy 500.1                            |
| <b>Powerhouse Science Center Fund</b>                   | <b>\$ 111,053</b>                  | <b>\$ 180,000</b>                  | <b>\$ 155,000</b>                  | <b>\$ 130,000</b>                   | <b>\$ 105,000</b>                   | Designation for future payments - 15 years total through 2030            |
| <b>Office Relocation</b>                                | <b>\$ 20,000</b>                   | <b>\$ 20,000</b>                   | <b>\$ -</b>                        | <b>\$ -</b>                         | <b>\$ -</b>                         | See Office Move                                                          |
| <b>RWA Restricted/Program Advances</b>                  | <b>\$ 246,000</b>                  | <b>\$ 246,000</b>                  | <b>\$ 346,000</b>                  | <b>\$ 220,000</b>                   | <b>\$ 150,000</b>                   | Restricted funds for RWA Program Advances                                |
| <b>WEP Restricted/Program Advances</b>                  | <b>\$ 551,333</b>                  | <b>\$ 806,898</b>                  | <b>\$ 556,654</b>                  | <b>\$ 477,098</b>                   | <b>\$ 391,569</b>                   | Restricted funds for Water Efficiency Program                            |
| <b>Non-restricted Cash</b>                              | <b>\$ 4,981</b>                    |                                    |                                    |                                     |                                     | Non-restricted Funds                                                     |
| <b>Total Cash in bank</b>                               | <b>\$ 1,775,014</b>                | <b>\$ 2,149,770</b>                | <b>\$ 2,007,382</b>                | <b>\$ 1,775,560</b>                 | <b>\$ 1,579,285</b>                 |                                                                          |
| <b># of months core + non-designated cash cover exp</b> | <b>4.6</b>                         | <b>5.2</b>                         | <b>4.7</b>                         | <b>4.4</b>                          | <b>4.1</b>                          |                                                                          |

# Regional Water Authority

## Program Summary Budget

Fiscal Year 2022-2025

| GRANTS & PROJECTS                         | FY22<br>Adopted     | FY22<br>Projected   | FY23<br>Proposed    | Notes    | FY24<br>Forecasted  | FY25<br>Forecasted |
|-------------------------------------------|---------------------|---------------------|---------------------|----------|---------------------|--------------------|
| <b>Revenues (Pass thru)</b>               |                     |                     |                     |          |                     |                    |
| 2014 Drought Grant RWA Reimburse from DWR | \$ 237,024          | \$ 1,058,157        | \$ -                | 1        | \$ -                | \$ -               |
| 2014 Drought Grant WEP Reimburse from DWR |                     | \$ 59,810           | \$ -                | 1        | \$ -                | \$ -               |
| 2015 IRWM Grant Pass Through (RWA R3)     | \$ 65,700           | \$ -                | \$ -                | 2        | \$ -                | \$ -               |
| 2015 IRWM Grant Pass Through (WEP R3)     | \$ 66,604           | \$ 89,450           | \$ -                | 2        | \$ -                | \$ -               |
| Rachio Controller Program - (WEP R3)      | \$ -                | \$ 65,264           | \$ -                | 3        | \$ -                | \$ -               |
| Prop 1 Round 1 RWA PT                     | \$ 1,864,500        | \$ 791,692          | \$ 2,314,786        | 4        | \$ 1,206,696        | \$ -               |
| Prop 1 Round 1 WEP PT                     | \$ 1,222,000        | \$ 134,849          | \$ 596,352          | 4        | \$ -                | \$ -               |
| Bonneville Grant                          | \$ 242,000          |                     | \$ 242,000          | 6        | \$ -                | \$ -               |
| Regional Water Bank Phase 1               | \$ 313,247          |                     | \$ 313,247          | 8        | \$ -                | \$ -               |
| Regional Water Bank Phase 2               | \$ 850,000          | \$ 27,500           | \$ 110,000          | 8        | \$ 220,000          | \$ 150,000         |
| <b>Total Revenues Collected</b>           | <b>\$ 3,697,828</b> | <b>\$ 2,199,222</b> | <b>\$ 3,153,138</b> | <b>9</b> | <b>\$ 1,206,696</b> | <b>\$ -</b>        |
| <b>Expenses (Pass thru)</b>               |                     |                     |                     |          |                     |                    |
| 2014 Drought Grant RWA Reimburse from DWR | \$ 237,024          | \$ 1,058,157        |                     | 1        | \$ -                | \$ -               |
| 2014 Drought Grant WEP Reimburse from DWR |                     | \$ 59,810           |                     | 1        | \$ -                | \$ -               |
| 2015 IRWM Grant Pass Through (RWA R3)     | \$ 65,700           | \$ -                |                     | 2        | \$ -                | \$ -               |
| 2015 IRWM Grant Pass Through (WEP R3)     | \$ 66,604           | \$ 89,450           |                     | 2        | \$ -                | \$ -               |
| Rachio Controller Program - (WEP R3)      | \$ -                | \$ 65,264           | \$ -                | 3        | \$ -                | \$ -               |
| Prop 1 Round 1 PT                         | \$ 1,864,500        | \$ 791,692          | \$ 2,314,786        | 4        | \$ 1,206,696        | \$ -               |
| Prop 1 Round 1 WEP PT                     | \$ 1,222,000        | \$ 134,849          | \$ 596,352          | 4        | \$ -                | \$ -               |
| Bonneville Grant                          | \$ 242,000          |                     | \$ 242,000          | 6        | \$ -                | \$ -               |
| Regional Water Bank Phase 1               | \$ 313,247          |                     | \$ 313,247          | 8        | \$ -                | \$ -               |
| Regional Water Bank Phase 2               | \$ 850,000          | \$ 27,500           | \$ 110,000          | 8        | \$ 220,000          | \$ 150,000         |
| <b>Total Expenses Disbursed</b>           | <b>\$ 3,697,828</b> | <b>\$ 2,199,222</b> | <b>\$ 3,153,138</b> | <b>9</b> | <b>\$ 1,206,696</b> | <b>\$ -</b>        |
| <b>Net Income (Loss)</b>                  | <b>\$ -</b>         | <b>\$ -</b>         | <b>\$ -</b>         |          | <b>\$ -</b>         | <b>\$ -</b>        |

| STAFF TIME REIMBURSEMENTS                       | FY22<br>Adopted    | FY22<br>Projected | FY23<br>Proposed  | Notes     | Forecasted<br>FY24 | Forecasted<br>FY25 |
|-------------------------------------------------|--------------------|-------------------|-------------------|-----------|--------------------|--------------------|
| <b>Grants &amp; Projects Reimbursements</b>     |                    |                   |                   |           |                    |                    |
| 2015 IRWM Grant Management Fees (RWA R3)        | \$ 11,871          | \$ 3,129          | \$ -              | 2         | \$ -               | \$ -               |
| Prop 1 Round 1 RWA PM                           | \$ 36,397          | \$ 36,397         | \$ 20,000         | 4         | \$ 10,000          | \$ -               |
| 2021 Urban Drought Grant                        | \$ -               | \$ 4,160          | \$ 9,580          | 5         | \$ 9,580           | \$ -               |
| USBR Interties                                  | \$ 3,150           | \$ 2,550          | \$ -              | 7         | \$ -               | \$ -               |
| Regional Water Bank Phase 1                     | \$ 4,000           | \$ 4,510          | \$ 4,920          | 8         | \$ -               | \$ -               |
| Regional Water Bank Phase 2                     | \$ 20,000          | \$ 10,250         | \$ 16,400         | 8         | \$ -               | \$ -               |
| 2021 Water Transfer                             | \$ 18,420          | \$ 9,080          | \$ -              | 10        | \$ -               | \$ -               |
| 2022 Water Transfer                             | \$ -               | \$ -              | \$ 35,000         | 10        | \$ -               | \$ -               |
| Placeholder for future years not yet forecasted | \$ -               | \$ -              | \$ -              |           | \$ 25,000          | \$ 50,000          |
| <b>RWA Staff Time Reimbursement</b>             | <b>\$ 93,838</b>   | <b>\$ 70,076</b>  | <b>\$ 85,900</b>  | <b>11</b> | <b>\$ 44,580</b>   | <b>\$ 50,000</b>   |
| <b>WATER EFFICIENCY PROGRAM (WEP)</b>           |                    |                   |                   |           |                    |                    |
| 2014 Drought Grant Management Fees (WEP)        | \$ 10,953          | \$ 1,350          | \$ -              | 1         | \$ -               | \$ -               |
| 2015 IRWM Grant Management Fees (WEP R3)        | \$ -               | \$ 2,520          | \$ -              | 2         | \$ -               | \$ -               |
| Prop 1 Round 1 WEP PM                           | \$ -               | \$ -              | \$ -              | 4         | \$ 5,000           | \$ -               |
| Bonneville Grant                                | \$ 5,000           | \$ -              | \$ 6,000          | 6         | \$ -               | \$ -               |
| Water Efficiency Program Admin. Fees (Cat.1)    | \$ 448,110         | \$ 462,919        | \$ 448,110        | 12        | \$ 466,034         | \$ 484,676         |
| Water Efficiency Grant Revenues (Cat. 2)        | \$ 250,000         | \$ 171,223        | \$ 192,714        | 13        | \$ 100,500         | \$ 100,500         |
| RWA Transfer to WEP (based on 20%)              | \$ -               | \$ -              | \$ 60,000         | 14        | \$ 60,500          | \$ 65,350          |
| <b>Total WEP Revenues</b>                       | <b>\$ 714,063</b>  | <b>\$ 638,012</b> | <b>\$ 706,824</b> |           | <b>\$ 632,034</b>  | <b>\$ 650,526</b>  |
| WEP Expenses:                                   |                    |                   |                   |           |                    |                    |
| Water Efficiency Program Admin. (Cat.1)         | \$ 505,705         | \$ 517,708        | \$ 588,068        | 12        | \$ 611,591         | \$ 636,054         |
| Water Efficiency Grant Payments (Cat. 2)        | \$ 250,000         | \$ 105,830        | \$ 127,000        | 13        | \$ 100,000         | \$ 100,000         |
| <b>Total WEP Expenses</b>                       | <b>\$ 755,705</b>  | <b>\$ 623,538</b> | <b>\$ 715,068</b> |           | <b>\$ 711,591</b>  | <b>\$ 736,054</b>  |
| <b>WEP Net Income (Loss)</b>                    | <b>\$ (41,642)</b> | <b>\$ 14,474</b>  | <b>\$ (8,244)</b> | <b>15</b> | <b>\$ (79,556)</b> | <b>\$ (85,529)</b> |
| <b>STRATEGIC AFFAIRS (SA) PROGRAMS</b>          |                    |                   |                   |           |                    |                    |
| Major Projects Subscription Program             | \$ 41,325          | \$ -              | \$ 168,000        | 16        | \$ 174,720         | \$ 181,709         |
| Resilience Subscription Program                 | \$ 41,325          | \$ -              | \$ 147,000        | 17        | \$ 152,880         | \$ 158,995         |
| <b>Total SA Revenues</b>                        | <b>\$ 82,650</b>   | <b>\$ -</b>       | <b>\$ 315,000</b> |           | <b>\$ 327,600</b>  | <b>\$ 340,704</b>  |
| SA Expenses                                     |                    |                   |                   |           |                    |                    |
| Major Projects Subscription Program             | \$ 41,325          | \$ -              | \$ 168,000        | 16        | \$ 174,720         | \$ 181,709         |
| Resilience Subscription Program                 | \$ 41,325          | \$ -              | \$ 147,000        | 17        | \$ 152,880         | \$ 158,995         |
| <b>Total SA Expenses</b>                        | <b>\$ 82,650</b>   | <b>\$ -</b>       | <b>\$ 315,000</b> |           | <b>\$ 327,600</b>  | <b>\$ 340,704</b>  |
| <b>SA Net Income (Loss)</b>                     | <b>\$ -</b>        | <b>\$ -</b>       | <b>\$ -</b>       | <b>18</b> | <b>\$ -</b>        | <b>\$ -</b>        |



**RWA**  
**FY 2022-2023 BUDGET PROJECTION NOTES**  
**PROGRAM ONLY**

- 1 RWA received a \$9.765 million award from Department of Water Resources (DWR) 2014 Integrated Regional Water Management Drought Grant funded through Proposition 84. The grant partially funds 17 projects by 12 different agencies that will help the region maintain water supply during a drought. The DWR funding agreement was completed in July 2015 and the grant is expected to be completed in FY20 with up to 3 years of post-project performance monitoring required.
- 2 RWA was awarded the IRWM grant and collected fees for program management. This IRWM grant through DWR developed and executed a funding agreement for the \$1.757 million grant award from the 2015 Proposition 84 Integrated Regional Water Management Implementation Grant to support four priority projects in the region, including a regional water efficiency grant.
- 3 In partnership with Bay Area Water Supply & Conservation Agency, RWA will assist with the implementation of RWA's Regional Smart Controller Water Program for all member agencies. Funds will be collected from agencies in advance and then returned upon reimbursement from DWR grant in FY21.
- 4 On November 4, 2014, California voters approved Proposition 1, the Water Quality, Supply, and Infrastructure Improvement Act of 2014. Proposition 1 authorized \$510 million in Integrated Regional Water Management (IRWM) funding. Funds are allocated to 12 hydrologic region-based Funding Areas including the Sacramento Region including a WEP project.
- 5 In 2021, the Department of Water Resources (DWR) awarded over \$4 million in grant funding to RWA and two of its members for projects that advance drought and climate resiliency. Funded projects include planning for the Sacramento Regional Water Bank, groundwater wells for the Fair Oaks Water District and Orange Vale Water Company, and grant administration.
- 6 This grant, executed in 2021, will upgrade the landscape areas of commercial, industrial, institutional (CII) properties in the riparian zone and surrounding watershed of the North American River Subbasin which drains to the Lower American River through a variety of interventions including conversion of turfgrass to native and low water use plant material (including trees), installation of high efficiency irrigation equipment, and the creation of site-specific landscape budgets.
- 7 In FY18, RWA assisted San Juan Water District and Sacramento County Water Agency in securing a \$300K Reclamation grant to construct interties to assist during drought conditions. SJWD is the grant recipient. RWA will assist in managing the grant on behalf of the agencies. Funds for RWA staff support are being collected in FY19 and will be expended in FY19 and FY20.
- 8 The Regional Reliability Plan was a subscription project launched in FY17 to fund consultant support to develop the plan, which will include an update to the RWA Integrated Regional Water Management Plan. In FY20, the project transitioned to the Regional Water Bank, Phase 1 and in FY21, the beginning of Regional Water Bank Phase 2.



**RWA**  
**FY 2022-2023 BUDGET PROJECTION NOTES**  
**PROGRAM ONLY**

- 9 Anticipated total pass through revenues to be received by grantor and disbursed to member agencies through RWA. Net result of revenues minus expenses should be zero.
- 10 Each year, depending on drought conditions, RWA member agencies may conduct water transfer actions in/outside of the region. When working within the RWA membership composition, staff may assist in completing these transactions. Revenues indicated for these year(s) are to account for reimbursement of these services.
- 11 Anticipated total revenues to be received as a result of billing staff time reimbursements to grants and projects. This amount will be used as an offset to salary expense.
- 12 Anticipated revenues and direct costs for the program from the Water Efficiency (WEP) Program for Category I. WEP budget still under development.
- 13 WEP Category II revenue and expenses are projected for the SRCSD incentives program and other misc. reimbursements and expenses related to WEP member programs.
- 14 Represents the amount of RWA Core Program transfer to WEP for reimbursement of staff time spent on non-WEP related activities.
- 15 Represents the cumulative funds in excess of revenues for the Water Efficiency Program. Starting in FY15, \$5K per year for 10 years is being allocated from WEP Cat 1 to Powerhouse Science Center.
- 16 Anticipated revenues and direct costs for the Strategic Affairs program from the Major Projects subscription agreement.
- 17 Anticipated revenues and direct costs for the Strategic Affairs program from the Resilience subscription agreement.

## RWA FY2022-2023 DUES

|                                    | 2021 Retail<br>Connections | First 3,000<br>Connections  | 3,001-7,000<br>Connections |              | Proposed FY23<br>Dues | Current FY22<br>Dues | Difference   |            |          |
|------------------------------------|----------------------------|-----------------------------|----------------------------|--------------|-----------------------|----------------------|--------------|------------|----------|
| Small agencies                     |                            | \$2.28                      | \$1.14                     |              |                       |                      |              |            |          |
| <b>Del Paso Manor WD</b>           | 1,801                      | \$ 4,106                    |                            |              | \$ 4,106              | \$ 3,962             | \$ 144       |            |          |
| <b>Rancho Murrieta CSD</b>         | 2,732                      | \$ 6,229                    |                            |              | \$ 6,229              | \$ 5,991             | \$ 238       |            |          |
| <b>Orange Vale WC</b>              | 5,690                      | \$ 6,840                    | \$ 3,067                   |              | \$ 9,907              | \$ 9,554             | \$ 353       |            |          |
|                                    |                            | Up to 30,000<br>Connections |                            |              |                       |                      |              |            |          |
| Medium agencies                    |                            | \$2.28                      |                            |              |                       |                      |              |            |          |
| <b>Nevada Irrigation District</b>  | 19,600                     | \$ 17,875                   |                            |              | \$ 17,875             | NA                   | NA           |            |          |
| <b>Carmichael WD</b>               | 11,828                     | \$ 26,968                   |                            |              | \$ 26,968             | \$ 25,747            | \$ 1,221     |            |          |
| <b>Elk Grove WD</b>                | 13,154                     | \$ 29,991                   |                            |              | \$ 29,991             | \$ 28,937            | \$ 1,055     |            |          |
| <b>Fair Oaks WD</b>                | 14,390                     | \$ 32,809                   |                            |              | \$ 32,809             | \$ 31,658            | \$ 1,151     |            |          |
| <b>City of West Sacramento (1)</b> | 15,558                     | \$ 35,472                   |                            |              | \$ 31,925             | \$ 30,526            | \$ 1,399     |            |          |
| <b>Golden State WC</b>             | 17,114                     | \$ 39,020                   |                            |              | \$ 39,020             | \$ 37,613            | \$ 1,407     |            |          |
| <b>City of Lincoln</b>             | 20,815                     | \$ 47,458                   |                            |              | \$ 47,458             | \$ 43,254            | \$ 4,204     |            |          |
| <b>Yuba City (1)</b>               | 19,300                     | \$ 44,004                   |                            |              | \$ 39,604             | \$ 38,056            | \$ 1,548     |            |          |
| <b>Citrus Heights WD</b>           | 20,224                     | \$ 46,111                   |                            |              | \$ 46,111             | \$ 43,980            | \$ 2,131     |            |          |
| <b>City of Folsom</b>              | 23,183                     | \$ 52,857                   |                            |              | \$ 52,857             | \$ 48,990            | \$ 3,868     |            |          |
|                                    |                            | Up to 30,000<br>Connections | Up to<br>40,000            | Up to 50,000 | Up to 60,000          | Over 60,000          |              |            |          |
| Large agencies                     |                            | \$2.28                      | \$1.14                     | \$0.57       | \$0.29                | \$0.07               |              |            |          |
| <b>San Juan WD (2)</b>             | 10,721                     | \$ 68,400                   |                            |              |                       | \$ 68,400            | \$ 66,000    | \$ 2,400   |          |
| <b>Placer County WA</b>            | 39,072                     | \$ 68,400                   | \$ 10,342                  |              |                       | \$ 78,742            | \$ 75,428    | \$ 3,314   |          |
| <b>El Dorado ID</b>                | 43,045                     | \$ 68,400                   | \$ 11,400                  | \$ 1,736     |                       | \$ 81,536            | \$ 78,311    | \$ 3,224   |          |
| <b>City of Roseville</b>           | 46,906                     | \$ 68,400                   | \$ 11,400                  | \$ 3,936     |                       | \$ 83,736            | \$ 80,453    | \$ 3,284   |          |
| <b>Sacramento Suburban WD</b>      | 47,102                     | \$ 68,400                   | \$ 11,400                  | \$ 4,048     |                       | \$ 83,848            | \$ 80,615    | \$ 3,233   |          |
| <b>Sacramento County WA</b>        | 59,622                     | \$ 68,400                   | \$ 11,400                  | \$ 5,700     | \$ 2,742              | \$ 88,242            | \$ 84,778    | \$ 3,464   |          |
| <b>CA American Water</b>           | 66,634                     | \$ 68,400                   | \$ 11,400                  | \$ 5,700     | \$ 2,850              | \$ 464               | \$ 88,814    | \$ 85,250  | \$ 3,564 |
| <b>City of Sacramento</b>          | 144,089                    | \$ 68,400                   | \$ 11,400                  | \$ 5,700     | \$ 2,850              | \$ 5,886             | \$ 94,236    | \$ 90,724  | \$ 3,512 |
|                                    | 642,580                    | \$ 936,945                  | \$ 81,810                  | \$ 26,821    | \$ 8,442              | \$ 5,886             | \$ 1,052,415 | \$ 989,826 |          |

(1) Agency is outside of core American River Basin region, so it receives a 10% discount on its dues after they are calculated based on # of connections.

(2) San Juan Water District *Wholesale* is a community services district that provides drinking water to 160,000 people in portions of Sacramento and Placer Counties so it is treated as the minimum size of a large member agency.

| RWA Associate Members                   | FY2023           | FY2022           |
|-----------------------------------------|------------------|------------------|
| El Dorado Water Agency                  | \$ 6,056         | \$ 5,840         |
| Placer County                           | \$ 15,637        | \$ 14,492        |
| Sacramento Area Flood Control Agency    | \$ 8,636         | \$ 8,328         |
| Sacramento Municipal Utilities District | \$ 15,028        | \$ 14,492        |
| Sac Regional Comm. Services (SRCSD)     | \$ 15,637        | \$ 14,492        |
| New Member w/discount                   | \$ 7,500         | \$ 2,200         |
| <b>ASSOCIATE MEMBER TOTAL</b>           | <b>\$ 68,494</b> | <b>\$ 59,844</b> |